2016 ANNUAL REPORT

“The only thing that you absolutely have to know is the location of the library.”

–Albert Einstein
Dear Friends,

Because of you, Hennepin County Library is making a lasting difference in the lives of countless individuals every day.

Our 41 library locations, each a beloved local treasure, are welcoming hubs for the exchange of information, ideas, and opinions... a daily source of imagination and inspiration for thousands... and the place to grow, discover, reflect, and respond.

In recognition of your vital support, we are delighted to share Friends of the Hennepin County Library’s 2016 Annual Report, highlighting the life-changing programs, services and resources Friends members are making possible.

From creating pop-up libraries in under-served neighborhoods, to providing job opportunities to teens, to ensuring every member of our community has the opportunity to read, engage and learn through our outreach services initiatives, our Library is a gateway to limitless opportunities for all.

Thank you for extending the transformational power of our Library to every corner of our county and beyond.

Mary Pat Ladner, Board President
Kristi Pearson, Executive Director

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Pride in our Library...

862,000 library card holders

2.1 million downloads of books, movies, and music

12.8 million website visits to hclib.org

5.4 million visits to 41 libraries across Hennepin County in 2016

13.5 million items borrowed

9,351 inspiring programs engaged

182,992 patrons

...inspires our mission

Friends of the Hennepin County Library is the fundraising partner of Hennepin County Library and builds awareness, appreciation and support for our world-class library.
In 2013, Friends of HCL moved to a guaranteed funding model, meaning the total funding given annually to the Library is now decided prior to the beginning of the new fiscal year. Specific amounts are designated to each of HCL’s priority funding areas. See the graph to the right for 2016’s priority funding areas and amounts.

### SUPPORT AND REVENUE

<table>
<thead>
<tr>
<th>Category</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate, Foundation and Government Grants</td>
<td>$598,655</td>
<td>$88,633</td>
<td>-</td>
<td>$687,288</td>
</tr>
<tr>
<td>Contributions, In-Kind</td>
<td>79,365</td>
<td>-</td>
<td>-</td>
<td>79,365</td>
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<tr>
<td>Memberships, Individual Gifts and Memorials</td>
<td>1,030,283</td>
<td>1,055,978</td>
<td>1,750</td>
<td>2,088,011</td>
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<tr>
<td>Program Revenue</td>
<td>227,779</td>
<td>-</td>
<td>-</td>
<td>227,779</td>
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<tr>
<td>Investment Income</td>
<td>55,605</td>
<td>28,174</td>
<td>-</td>
<td>83,779</td>
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<tr>
<td><strong>Sub-Total Support and Revenue</strong></td>
<td>1,991,687</td>
<td>1,172,785</td>
<td>1,750</td>
<td>3,166,222</td>
</tr>
<tr>
<td>Net Assets Released from Restrictions</td>
<td>262,167</td>
<td>(262,167)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td>2,253,854</td>
<td>910,618</td>
<td>1,750</td>
<td>3,166,222</td>
</tr>
</tbody>
</table>

### EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>1,472,355</td>
<td>-</td>
<td>-</td>
<td>1,472,355</td>
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<tr>
<td>General and Administrative</td>
<td>123,587</td>
<td>-</td>
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<td>123,587</td>
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<tr>
<td>Fundraising</td>
<td>404,578</td>
<td>-</td>
<td>-</td>
<td>404,578</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>2,000,520</td>
<td>-</td>
<td>-</td>
<td>2,000,520</td>
</tr>
</tbody>
</table>

### CHANGE IN NET ASSETS *

| Net Assets – Beginning of the Year                    | 1,370,931    | 290,992                | 549,849                | 2,211,772 |

### NET ASSETS – END OF YEAR

<table>
<thead>
<tr>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,624,265</td>
<td>$1,201,610</td>
<td>$551,599</td>
<td>$3,377,474</td>
</tr>
</tbody>
</table>

*Note: The change of Net Assets $1,165,702 includes a $1M anonymous gift to be expended over ten years for the expansion of Hennepin County Library’s Homework Help and Summer Learning programs. This gift was an unanticipated addition for the 2016 budget.

A full audit conducted by Akins Henke & Company is available on our website at www.supportHCLIB.org. Contact Linda Merritt, Finance Director, at 612-543-8103 or lkmerritt@hclib.org to request a paper copy of the audit.
Growing Membership Means Growing Library Support

Your Support Makes a Profound Impact

2016 Total Library Funding: $921,308

Collections
(High Demand Titles, Special Collections, etc.)

Local Library Friends
(Local Programs and Enhancements, etc.)

Discover and Use Technology
(Best Buy Teen Tech Center, Maker Spaces, etc.)

Reach out and Partner
(Bringing Library Services to Seniors, Correctional Facilities, Cedar Riverside Community, and Developing Teen Tech Squads/Public Service Assistants, etc.)

Spark Learning
(Homework Help, Early Learning, Summer Reading, etc.)
CEDAR RIVERSIDE OUTREACH INITIATIVE

Cedar Riverside, a dense urban neighborhood south of downtown Minneapolis, is home to the largest population of Somalis outside East Africa. While Hennepin County Library (HCL) has four locations within three miles of Cedar Riverside, it had no direct presence in the neighborhood... until now.

Through your support . . . HCL launched the Cedar Riverside Outreach Initiative in 2016. Pop-up library events brought the library experience directly to the community and connected residents with nearby libraries. The pop-up events were funded by a Library Services and Technology Act grant from the Minnesota Department of Education, secured by Friends of HCL. Library staff brought mobile technology kits with iPads, laptops, a projector, and a mobile print station to each event. Community members were able to sign up for a library card, check out books, gain technology skills, and meet HCL staff from the four libraries surrounding the Cedar Riverside neighborhood. In Total, HCL served 775 patrons and issued 181 new library cards at Cedar Riverside pop-up libraries!

Learning and Growing Year-Round

HOMEWORK HELP, TEEN TECH SQUAD, AND SUMMER LEARNING

Friends of HCL is helping Hennepin County Library create learning opportunities through innovative, engaging programs for K-12 students. Teen Tech Squad (TTS) is a youth employment program in seven public libraries that brings workshops on science, technology, engineering, and math (STEM) to under-served neighborhoods. TTS recruits teen leaders interested in technology and offers them intensive, ongoing training in STEM concepts, workshop facilitation, and high tech skills. TTS helps youth increase their knowledge of, and interest in, STEM concepts through hands-on activities; build their confidence to succeed in school; and ignite their passion for pursuing STEM-focused careers. In total, TTS employed 30 ambitious young people as paid facilitators, delivering 166 hands-on STEM workshops to more than 1,200 youth participants.

Through your support of Homework Help . . . nearly 300 tutors helped more than 1,100 unique youth from all grade levels master academic concepts and complete homework assignments. Homework Help, a drop-in after-school tutoring program, offers youth in economically-challenged, diverse neighborhoods a free, safe, and welcoming space to work with adult volunteers in 12 public libraries. The impact of this program is profound: nearly 89% of students reported that they are better readers and writers; 97% of students reported improvements in math; and 98% of students reported feeling welcomed and included.

Through your support of Summer Learning . . . an astounding 858 learning events with more than 11,000 participants were held at public libraries open across Hennepin County this past summer. Thoughtful and interactive library programs inspired students of all ages to foster a love of reading and develop a passion for learning. HCL’s Summer Learning program brought together library staff, community partners, volunteers, and teens to offer age-appropriate, theme-based book clubs and workshops on a variety of topics, including storytelling, reading with animals, stories in French, creating comics, African folktales, and more.
Transformational Outreach Services

OUTREACH SERVICES

Friends of HCL is committed to helping ensure library services are accessible to everyone. HCL Outreach Services eliminates barriers to ensure every member of our community has the opportunity to read, engage, and learn — no matter their age, economic level, physical ability, or background.

Through your support of Freedom Ticket . . . HCL plays a vital role for people leaving corrections facilities by offering programs and resources for finding employment and accessing services, both critical factors in successful reentry into society. Freedom Ticket resources include book discussions and author visits on reentry related topics, computer classes to help bridge the digital divide, job resource workshops, focus groups with residents about library services and printed “going home guides”.

Through your support of At Home Services . . . homebound residents of Hennepin County receive requested books and materials through the U.S. mail or from caring volunteers who deliver the resources in person. These in-person deliveries promote social engagement for those who are often quite isolated. On average, HCL mails or delivers 60-90 items per day. In total, more than 900 individuals benefited from HCL’s At Home Services in 2016.

Preserving Our Past to Enlighten Our Future

SPECIAL COLLECTIONS

Professional and amateur historians of Hennepin County are fortunate to have extraordinary troves of photographs documenting the region’s history. Unfortunately, tens of thousands of these invaluable photos are virtually inaccessible because they exist only in hard copy and have not been catalogued. HCL’s Special Collections librarians are busy preserving this history by digitizing photos using archival standards, writing descriptive data to make them searchable, and creating a public database that can be accessed anywhere with an Internet connection.

Through your support . . . HCL has scanned, described, and catalogued several invaluable collections, including over 20,000 images chronicling historic neighborhoods demolished between the 1930s and 1980s and over 25,000 images donated by the Star Tribune nearly 50 years ago. These photos can be explored at: hclib.org/browse/digital-collections.
### Individual Donors

**Tax-deductible gifts received between January 1 and December 31, 2016**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Donors</th>
</tr>
</thead>
</table>
| $50,000+ | Anonymous  
David S. Doty |
| $25,000+ | Grossman Family Fund  
Charles and Pam Grossman  
Liz and Ben Smith  
Tom and Pat Grossman  
The Estate of Philip L. Thompson |
| $10,000+ | (Champions)  
Anonymous  
The Estate of Melanie J. Haddox  
The Estate of Mary C. Heinz  
Kendrick B. Melrose Donor Advised Fund of The Minneapolis Foundation  
The Racciatti Family Fund |
| $5,000-$9,999 | (Pillars)  
Anonymous  
Robert Appleby  
Lisa and Doug Bechtold  
Laura and Benjamin Cooper  
Chris Du Bois  
Jonathan Gaw and Rebecca Wright  
Barbara and Gary Haugen  
Patricia A. Lewis  
Patricia Ploetz  
Elizabeth Redleaf  
Catherine Taylor |
| $2,500-$4,999 | (Leaders)  
Anonymous  
Charlotte and Charles Abrahamson  
Margaret and DeWalt H. Ankeny, Jr.  
Sally and Peter Anson  
Richard and Beverly Fink Family Foundation  
Sheldon and Terry Fleck  
John and Theresa Gibbs  
Susan Gray and Paul Waytz  
Martha Head  
Hognander Foundation  
Mary Pat Ladner and Peter Stevens  
Peg Meier and Rebecca Lindholm  
Cheryl Olseth and James Empson  
Kristi and Scott Pearson  
Kai and Carolyn Sakstrup  
Jim Schell and Lynn Carlson Schell  
Jane Shanard  
Sandra and David Sherman  
Lori Tauring and Renee E. Tierney  
Maxine Wallin  
Carole and Rick Wiederhorn  
M. Patricia Wuest |
| $1,000 - $2,499 | (Patrons)  
Anonymous  
Julie Allinson and Paul Erickson  
Alex and Debra Arbit  
Kelsey Arneson  
Martha and Bruce Atwater  
Vincent Barton  
Sandra Bergeron and Dean Elstad  
Sanaya Bharucha  
Leila Brammer  
Adam and Amanda Breininger  
David and Sandra Brown  
Vanessa J. Brown-McGuire  
Paul Bruer and Linda Miller  
Robert and Gail Buuck  
Elizabeth Colburn  
Ronald and Joan Cornwell  
Lisa Cotter  
Eileen Crespo and John Cumming  
Sara and John Donaldson  
Nathan Dungan and Susan Hawks  
Alison Eckhoff and Mark Sannes  
Colleen and Michael Eckman  
Linda L. Engberg  
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Cathy and Ed Fischer  
Theresa and Eric Fogt  
William and Kathleen Fox  
Johanna M. Frerichs  
Pam Gagnon  
Janice Gepner and Eric Newman  
Maggie Gilbert and Robert Rosenbaum  
Michael and Barbara Goldner  
Christine Mack Gordon and Robert Gordon  
Kathy and Hazen Graves  
Eric Griffin and Laura Pang  
Aimee and William Guidera  
Susan Haggberg-Miller  
David Hanson and Bill Biermaier  
Melissa A. Harp  
Thomas and Kristina Hauschild  
Dawn Hill  
Elizabeth and Edwin Hlavka  
Thomas Hoch and Mark Addicks  
Sally Hwang  
Kathleen Jones  
Susan and Philip Jones  
Carol Jordan and Robert Callahan  
Miriam and Erwin Kelen  
Susan M. Kennedy  
Mike Kesti and Jennifer May |
Individual Donors

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Linda E. Krach
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Kathleen M. Lamb
Peter M. Lancaster
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Hanan J. Rosenstein and Richard Alberta
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Matthew Seltzer and Caroline Schultz
Allen Sever
Lisa Shakerin
Carol Shaw
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Kevin Shores and Kevin Winge
Elizabeth Short and Richard K. Cozine
Catherine Shreves and Thomas Bird
Barbara Sletten

Friends of the Hennepin County Library is also grateful to the 8,000 donors who made tax-deductible gifts of up to $1,000 in 2016.

Gratia Legacy Circle Members

Anonymous
Renner and Martha Anderson
Maryellen and Larry Baumann
Martha Bird
Joyce Borthwick
Leila Brammer
Carol Bridell
Neil Bright and Judy Cowden
David and Sandra Brown
Jack Cole
Rosalie Cole
Francine M. Corcoran
Dorothy E. Delegard
Chris Du Bois
Mary Ann Elftmann
Linda L. Engberg
Hope Esperolini
Gus and Pat Fenton
Pam Gagnon
Aimee and William Guidera
Holly and Kelly Guancheon
Dr. Penny Hatcher
Deborah Jindra and Peter Bergan
Charles L. Johnson
Jane and Jeffrey Johnson
Nancy Johnson
Penelope A. Johnson
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Kathleen Matichek
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Julia F. Wallace
Mark J. Weber
Stu Wilson and Mel Barker

The Gratia Legacy Circle honors individuals who have made a bequest in a will or other planned gift to Friends of HCL. It is named for Gratia Countryman, one of the most important leaders in the history of public library service in Hennepin County.
Organizational Support & Sponsors

Gifts received between January 1 and December 31, 2016

$50,000+
Alkire Family Foundation
Best Buy Foundation
Museum of Science
Minnesota Department of Education

$25,000 to $49,999
Anonymous
Best Buy
The K Foundation
Otto Bremer Foundation
Olseth Family Foundation

$10,000 to $24,999
Allianz Life Insurance Company
Donaldson Foundation
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Friends of Edina Library
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Friends of Golden Valley Library
Friends of Maple Grove Library
Friends of Plymouth Library
Friends of Southdale Library
The Mahle Family Foundation
Minneapolis Youth Coordinating Board
RBC Wealth Management
The Richard M. Schulze Family Foundation
Standard Heating & Air Conditioning

$5,000-$9,999
Anime Twin Cities, Inc.
Archie D. and Bertha H. Walker Foundation
BNSF Railway
BNSF Railway Foundation
The Baker Foundation
Friends of Champlin Library
Friends of Nokomis Library
Friends of Penn Lake Library
Friends of Ridgedale Library
Friends of Wayzata Library
Friends of Washburn Library

$2,500-4,999
Brooms and Brews
Curtis L. Carlson Family Foundation
Eden Prairie Noon Rotary
Friends of East Lake Library
Friends of Hopkins Library
Friends of Hosmer Library
Friends of Linden Hills Library
Friends of Northeast Library
Friends of St. Louis Park Library
Friends of Walker Library
Friends of Westonka Library
General Mills Foundation Gift Matching Program
James B. Linsmayer Foundation
Medtronic Foundation
RBC Foundation - USA
R.C. Lilly Foundation

$1,000 to $2,499
Comcast Corporation
Fredrikson & Byron Foundation
Friends of Augsburg Park Library
Friends of Maple Plain Library
Friends of Minnetonka Library
Friends of Pierre Bottineau Library
Friends of Rogers Library
Friends of Roosevelt Library
Friends of Southeast Library
Hess, Roise and Company, Inc.
Magers and Quinn Booksellers
Piper Jaffray & Co.
Proto Labs Foundation
Sit Investments Associates, Inc.
Stinson Leonard Street LLP
Thrivent Financial for Lutherans Gift Multiplier Program
TCF Foundation Matching Gift Program
United Health Foundation

Honorariums & Memorials

Our dear Library Friend, Ann Cole, passed away in July 2016. She attended nearly every Pen Pals over its 20 year history along with her beloved husband, Jack, who founded the series in addition to the Library Foundation of Hennepin County. Ann had a special gift of ministering to the sick and elderly. She had a long career first as a public health nurse in Detroit, then Director of Nursing and the Administrator at several nursing homes, and finally as a social worker in Adult Protection with Anoka County. Her energy, wit, enthusiasm — and the unforgettable twinkle in her eyes when she smiled — will be a missed by all whose lives she touched. Nearly $4,000 was donated to the Ann and Jack Cole Children’s Fund to support the Library she loved ... a fitting tribute to a beautiful life and her generosity of spirit. In 2016, 331 generous individuals made tribute and memorial gifts in support of the Library. For a full acknowledgment of these gifts, visit supportHCLIB.org/tribute-2016

Ann Cole, 1926 - 2016
Connecting Friends with Great Stories & Storytellers

As advocates of the power of great literature, we are proud to provide our Friends with the opportunity to gather, learn, and share unique experiences with some of today’s most prolific and thought-provoking storytellers.

Award-winning authors spoke to sold-out Pen Pals crowds and packed Talk of the Stacks audiences in 2016. Take a look back at some of the highlights:

Clockwise from top left: donor event celebrating our Library’s world-class cookbook collection with hosts Mary and Tom Racciatti and Library Director Lois Langer Thompson (right), Pen Pals with Anthony Doerr, Talk of the Stacks with Emma Cline, donor event with special guest Chef Alex Roberts (center), Minneapolis Central Library’s 10th Anniversary Celebration with guest of honor César Pelli (second from right), 7th Annual Author Lust Luncheon with local author Kao Kalia Yang.
Join us for the 21st Season of Pen Pals

Top 5 Ways to Connect with Friends!

1. Have an extraordinary literary experience with us at a Talk of the Stacks or Pen Pals event! Dates and details at supportHCLIB.org.

2. Follow Friends of the Hennepin County Library on Facebook and Twitter and Instagram for exclusive updates and offers.

3. Sign up for our e-newsletter to stay up-to-date on author events, book sales, and library news. Subscribe at supportHCLIB.org.

4. Join your local library Friends chapter to learn more about volunteer opportunities and other ways to support your neighborhood library!

5. Exchange business cards with us! We’re always looking for organizational partners and sponsors who want to align with our mission. Email friends@hclib.org to set up a meeting.

All lectures take place at Hopkins Center for the Arts.

2017-18 sponsors include:

ANONYMOUS IN HONOR OF

RBC Wealth Management

STANDARD & HEATING & AIR CONDITIONING

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